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Revenue

Residential estimated revenue		Year1	Year2	Year3	Year4	Year5
One-time Activation/connection fee ()	0,10%	50,00	50,05	50,10	50,15	50,20
Total installation revenues (one time cost)		194.400 	26.376 	29.960 	34.002 	38.654
Subscription fee (/ month)	0,10%	35,00	35,04	35,07	35,11	35,14
Total recurrent revenues (/ year)		1.632.960 	1.856.154 	2.109.673 	2.397.398 	2.724.491
Estimated Total Yearly Residential Revenue		1.827.360 	1.882.531 	2.139.633 	2.431.400 	2.763.145

Business estimated revenue		Year1	Year2	Year3	Year4	Year5
One-time Activation/connection fee ()	0,15%	100,00	100,15	100,30	100,45	100,60
Total installation revenues (one time cost)		19.200 	2.504 	2.909 	3.114 	3.622
Subscription fee (/ month)	0,10%	50,00	50,05	50,10	50,15	50,20
Total recurrent revenues (/ year)		9.600 	10.861 	12.325 	13.892 	15.713
Estimated Total Yearly Business Revenue		28.800 	13.365 	15.233 	17.006 	19.334

Estimated Yearly Revenue (Residential + Business)

1.856.160 | 1.895.895 | 2.154.866 | 2.448.405 | 2.782.479 |

ARPU: Average Revenue Per User

	Year1	Year2	Year3	Year4	Year5
ARPU Residential (per year)	470	426	427	427	428
ARPU Business (per year)	150	62	62	61	62

Total expenses per year (CAPEX + OPEX)

	Year1	Year2	Year3	Year4	Year5
ADSL	352.587	5.318	30.295	40.895	44.325
HFC					
FTTH					
FTTCurb	3.800.354	698.271	497.418	729.385	747.278
FTTCab	3.024.713	551.248	398.329	579.124	595.369
PLC	2.771.680	184.597	160.879	145.609	137.603
Satellite					
FWA					
WIMAX	2.175.560	125.600	119.375	205.278	195.781

Profit per year (Cash Flow)

	Year1	Year2	Year3	Year4	Year5
ADSL	1.503.573	1.890.578	2.124.571	2.407.510	2.738.154
HFC					
FTTH					
FTTCurb	-1.944.194	1.197.625	1.657.449	1.719.020	2.035.201
FTTCab	-1.168.553	1.344.648	1.756.537	1.869.281	2.187.110
PLC	-915.520	1.711.299	1.993.987	2.302.796	2.644.876
Satellite					
FWA					
WIMAX	-319.400	1.770.295	2.035.491	2.243.128	2.586.698

Ending Cash Balance (or Comulated Cash Flow)

	Year1	Year2	Year3	Year4	Year5
ADSL	1.503.573	3.394.151	5.518.722	7.926.232	10.664.387
HFC					
FTTH					
FTTCurb	-1.944.194	-746.570	910.879	2.629.899	4.665.100
FTTCab	-1.168.553	176.095	1.932.632	3.801.913	5.989.023
PLC	-915.520	795.779	2.789.766	5.092.562	7.737.438
Satellite					
FWA					
WIMAX	-319.400	1.450.895	3.486.386	5.729.514	8.316.213

Cost per subscriber

	Year1	Year2	Year3	Year4	Year5
ADSL	91	1	6	7	7
HFC					
FTTH					
FTTCurb	931	151	95	122	110

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